



# DIABETES INITIATIVE

A National Program of The Robert Wood Johnson Foundation



## **Moderator:**

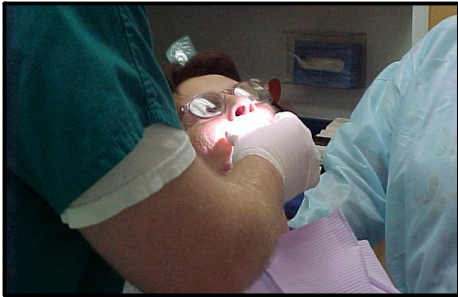
- Russell E. Glasgow, PhD

## **Presentations:**

- Gateway Community Health Center
- St. Peter Family Medicine Residency Program
- Department of Family & Community Medicine  
Marshall University School of Medicine



# *Comprehensive System of Care for Patients with Diabetes*



**Diabetes Initiative Annual Meeting  
The Robert Wood Johnson Foundation  
October 18-20, 2006  
Tucson, Arizona  
Lourdes Rangel**

# Demographics



- ◆ **Gateway Community Health Center is a Non for profit organization located in Laredo, Texas (along the US-Mexico Border)**



- ◆ **Over 75,000 medical, dental, and specialty care patient visits were provided in 2005.**



- ◆ **Patient Demographics**
  - **98.5% Hispanic**
  - **98% of patients live below 200% federal poverty level**
  - **63% uninsured**

# Demographics

- **In Webb County, one in six adults has type 2 diabetes.** (1999 Texas Department of Health)
- **Webb County also has one of the highest mortality rates for Type 2 diabetes in the state.** (Texas Vital Statistics)
- **Diabetes and Hypertension are the two main diagnosis at Gateway with 2,807 patients with diabetes and 2,303 with hypertension.**

(BPHC-Universal Data System)





# Partnerships

- **Robert Wood Johnson Foundation-2003**
- National Heart, Lung and Blood Institute-2003
- Human Resources Services Administration
- Pan American Health Organization-2000
- Pfizer Health Solutions Inc-2003
- Methodist Healthcare Ministries-2001



- Patients
- Family Members
- Medical Providers
- Medical Support Staff
- Promotoras
- Board of Directors
- Administrators

# Promotora Program

## Topics Include

### Diabetes Group Classes

10 week curriculum



- Understanding what diabetes is
- Strategies and benefits of good diabetes control
- Importance of blood sugar monitoring
- Nutrition
- Lifestyle behaviors (physical activity, weight management, smoking cessation)
- Problem solving
- Medication
- Mental health
- Partnership with healthcare team
- Identifying and avoiding diabetes complications
- Social support
- Preventive care
- Community resources

### Support Groups

Reinforces topics from classes



Promotoras:

*Assess patient needs*

*Individual contacts, as needed*

*Patient advocate*

*Liaison to healthcare Team*

*Documentation  
-Progress  
-Outcomes*

# CHW Training Topics and Evaluation



**300 Hours of Training**

- ✓ Clinic Site Orientation
- ✓ Medical Records
- ✓ Diabetes Self Management
- ✓ Leadership
- ✓ Time Management
- ✓ Listening Skills
- ✓ How To Make a Home Visit and Referrals
- ✓ Advocacy
- ✓ Promotora Safety
- ✓ Problem Solving
- ✓ Mental Health Training
- ✓ Stress Management
- ✓ Support Group Facilitation
- ✓ Community Resources
- ✓ Communication Skills

**Evaluation**

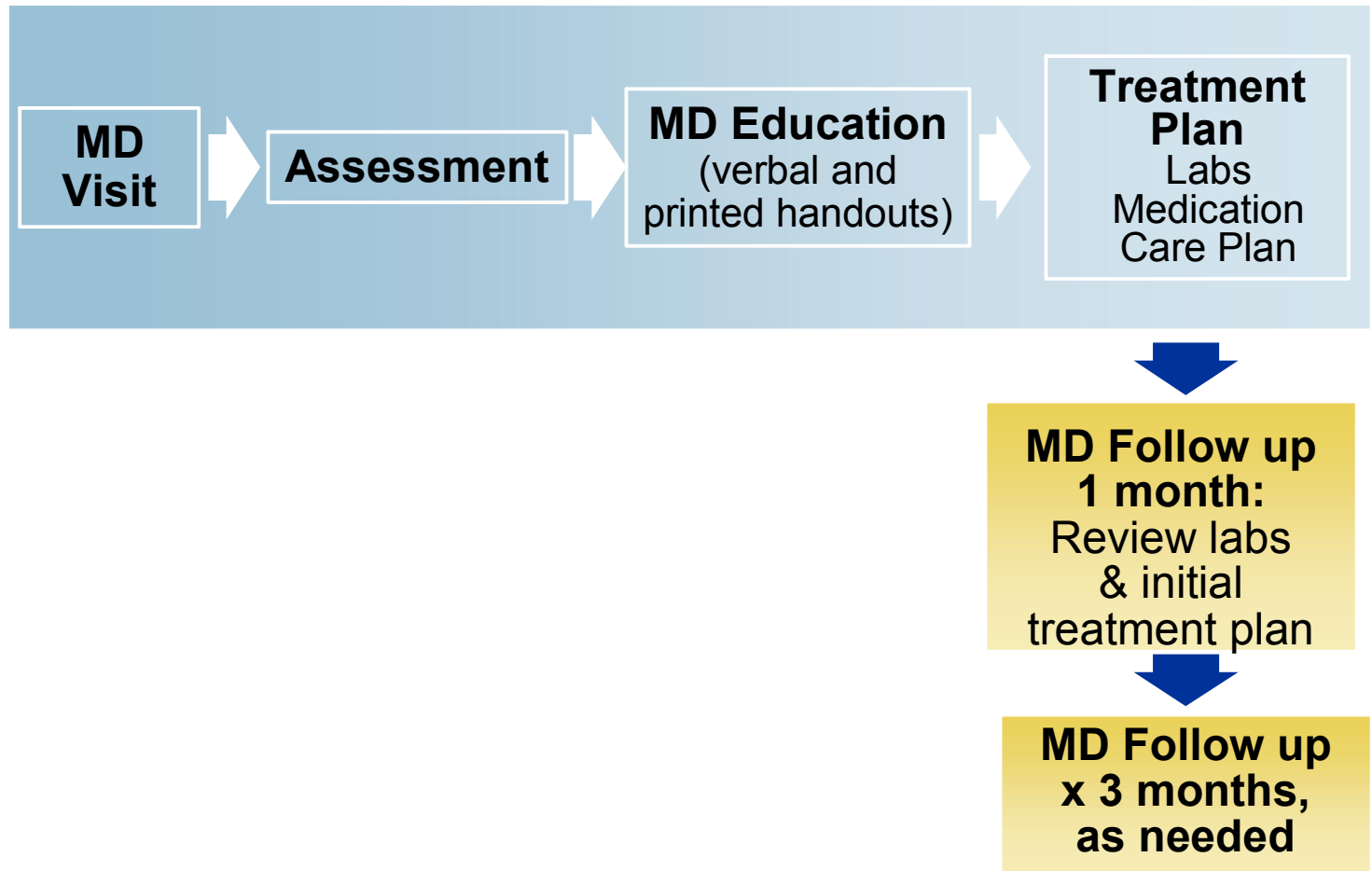
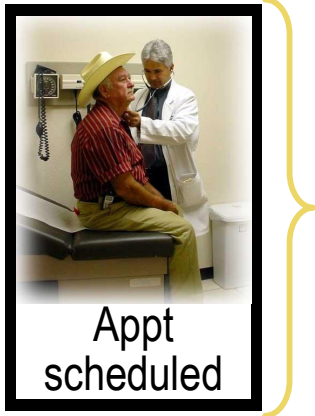
➤ Skills List

➤ 3-month

➤ 12-month

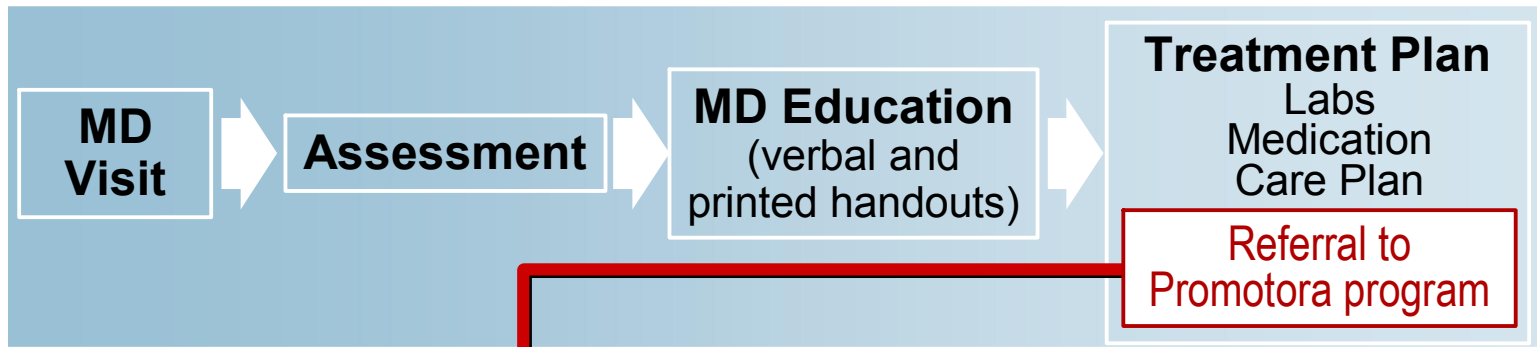
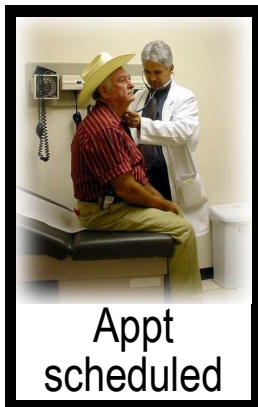
➤ Patient

# Usual Care





# Care that Includes Promotoras



**Group classes and individual support**

### *Extensive Education*

- Using glucometer
- Education on medication use
- How to check feet
- How to identify complications
- Support for lifestyle changes
- Mental health screening

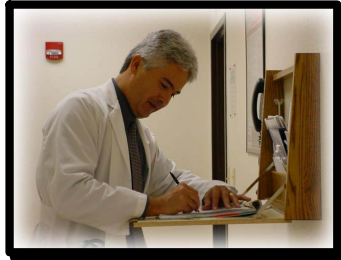
**MD Follow up 1 month:**  
Review labs & initial treatment plan

Patient educated and more informed

**MD Follow up x 3 months, as needed**

MD visits are more focused, less follow up required

# Benefits of Promotora Program



## To Providers

More efficient use of time

Improved diabetes control

Assessment of social needs/concerns

Reinforce treatment plan

Extension of MD services

Health advocate / additional clinic services and referrals identified

Implement clinical protocols



## To Patients

More time received on education

Improved health outcomes

Individualized care

Greater adherence

Improved access to care

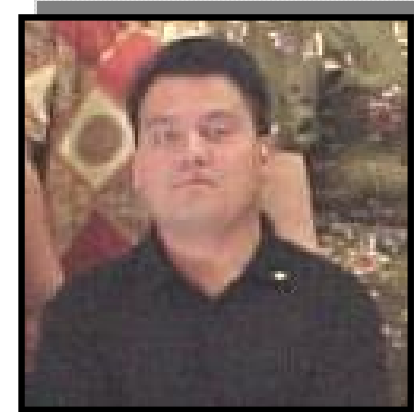
Specific needs met by appropriate referrals

Improved quality of care

# Success Story

## Profile

- Emilio
- Hispanic
- 30 years of age
- Patient since 2003
- Married



## Medical History

- Diabetes Type 2
- Hypertension

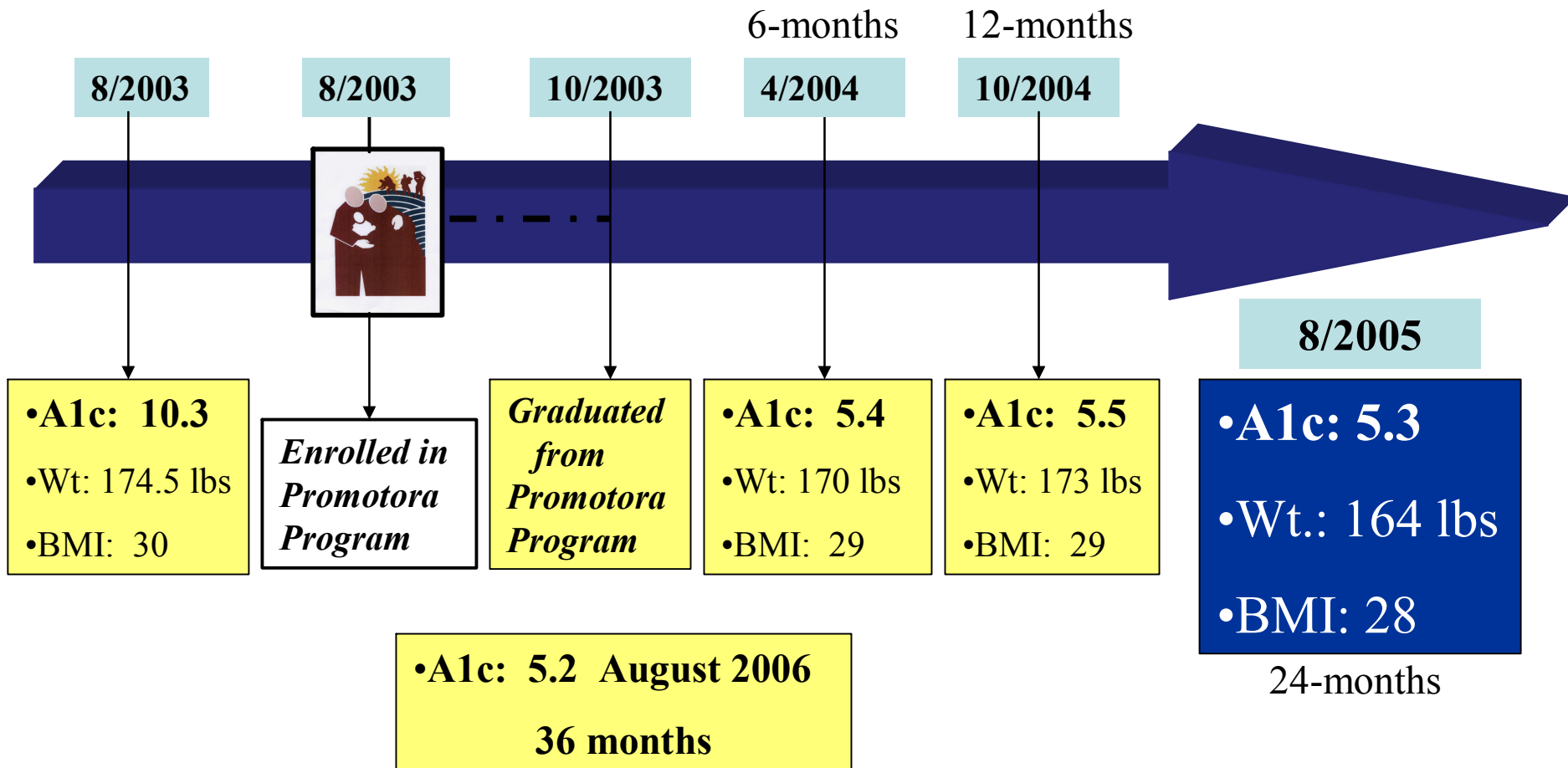
## Medications

- Glyburide 1.25 mg
- Enalapril 2.5 mg

## Medications (24-months)

- Glyburide 1.25mg (1/2 tablet daily)
- Enalapril 2.5mg (1/2 tablet daily)

# Success Story-Progress



# Comprehensive System of Care for Patients with Diabetes



## Accomplishments

- **Integration of the Promotora Component into the Medical Practice;**
- **Improve the Health Status of the patients with diabetes.**

- **Drug Assistance Program**
- **Dental Hygiene Services**
- **Medical Services**
- **Podiatry Clinic**
- **Minor Behavior Health**
- **Disease Management Courses**
- **Diabetic Supplies** (\$10.00 co-pay)
- **Yearly Eye Exam** (\$20.00 co-pay)
- **Assistance with Laser Surgery** (Diabetes Related)
- **Glaucoma Screening**

**Services for  
Patients with Diabetes.**



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ROBERT WOOD  
JOHNSON  
FOUNDATION®

 Washington  
University in St. Louis  
SCHOOL OF MEDICINE



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*Primary Care Re-Designed:  
Four Steps to Patient Self-  
Management Support*

Devin Sawyer, MD, Family Physician  
St Peter Family Medicine Residency Program  
RWJF Diabetes Initiative Capstone Meeting  
October 20, 2006



# The Patient



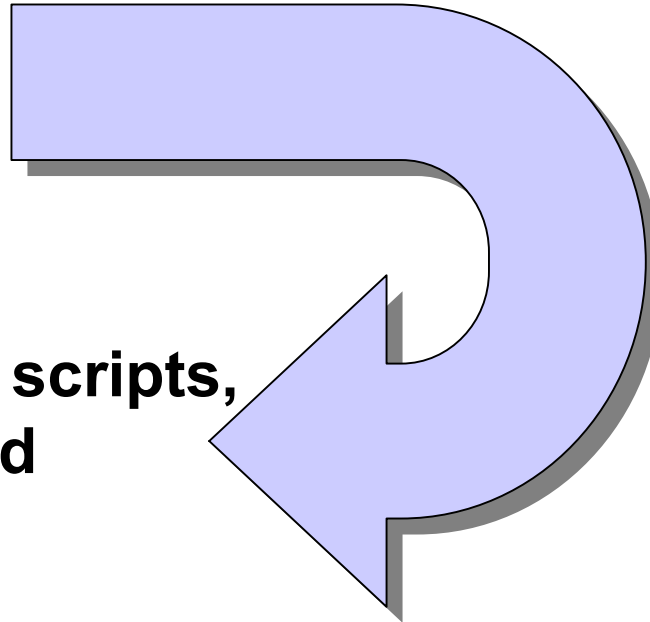
# The Medical Assistant



# The Provider



**Leaves with scripts,  
referrals, and  
instructions**



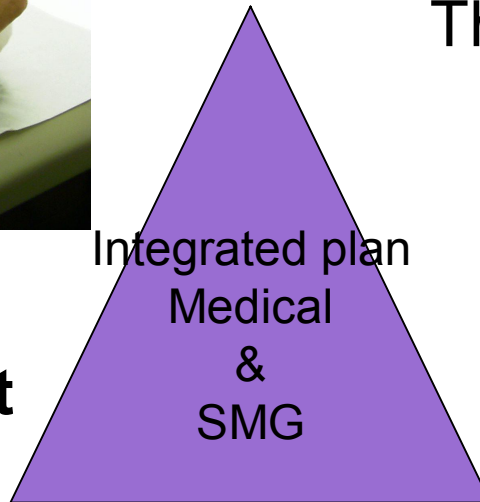


## Other Activated Patients

### The Patient

### The Non-Clinical Staff

### The Provider



### The Medical Assistant





# *What is different? Four key services*

- 1) Planning and preparation- **MA planned visits** and CDEMS/Centricity registry...includes action planning







# *What is different? Four key services*

**2)The Provider-** taught how to negotiate a *medical plan* and integrate with a patient-oriented self-management *action plan* (SMG)



B  
B  
S  
W  
A  
R





# *What is different? Four key services*

## ***Patients helping patients***

- 3) The MINI-group visit
- 4) The Open-Office Group visit
  - Both involve action planning
  - Stressors, depressed mood, barriers, difficulty coping ALWAYS covered





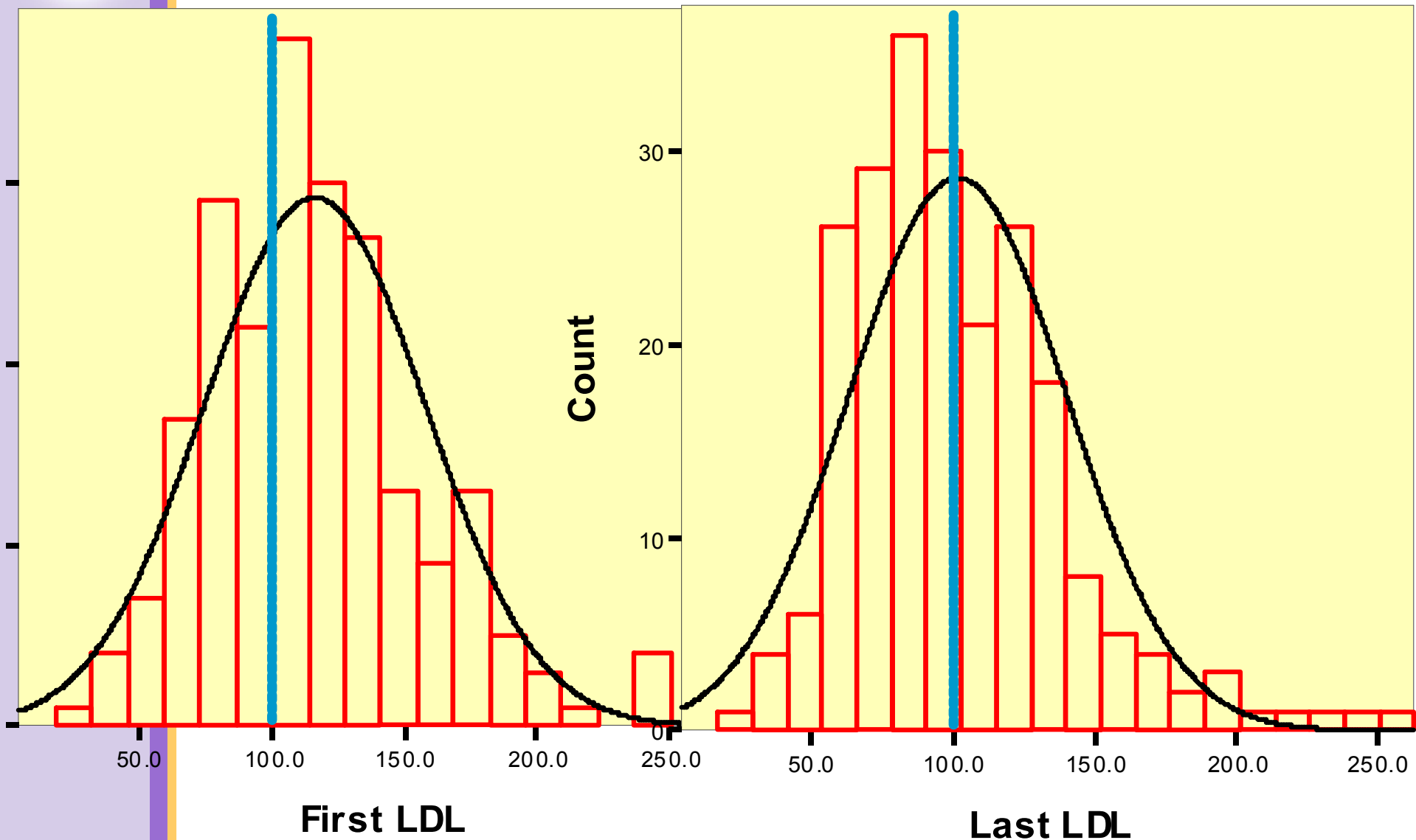
# *What changes?*

- MA:patient develop a closer relationship that the patient believes is **MORE VALUABLE**
- MA:provider partner with the patient to effect real behavior change
- Shared responsibilities begin to develop
- Provider perceives they have more time during their visit because of the pre-planning and preparation, and grouping of patients
- **PATIENTS SELF-MANAGE**



# *Does it make a difference? Data...*

- Phase I: The mean change in HbA1c= -0.42, with a p-value=0.0012
- Patients with greatest participation:
  - 3 or more planned visits showed greatest HBA1c reduction
  - 3 or more group visits showed greatest weight reduction
- Phase I and II: first blush... LDL





# *Equifinality in Self-Management*

Goal Setting	At every visit. With MA and PCP
DM Management Skills	Basics- the MA. Medical- PCP. Comprehensive- Referral to DM Ed
Problem Solving	Begins at Planned visit. Happens primarily at Mini and Open Office group visits. Can happen at PCP visit.
Monitoring & Feedback	MA phone support. CDEMS. PCP
Ongoing support and Encouragement	Connecting each visit to the last.







# *Some of our stories...*

Polly and her Dad, Allen

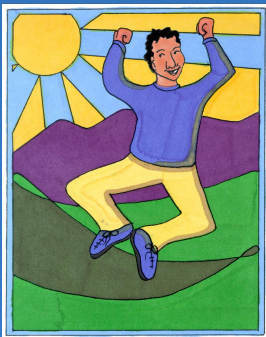
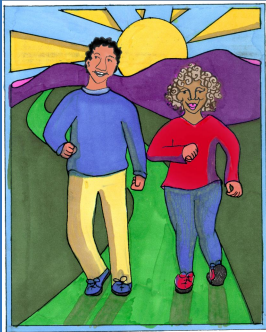


MA planned visit

Lillian- Open Office group visit



Carol - the MINI visit



# Dissemination of Regional and Statewide Self-management Resources and Training

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Marshall University, Huntington, WV

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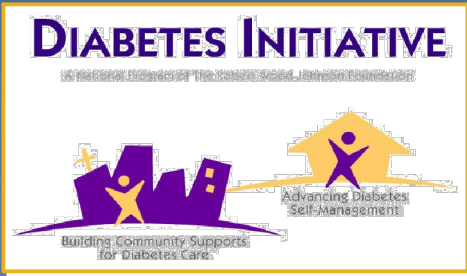
**Edna Green**

**Molly Shrewsberry, MPH**



**RWJF Diabetes Initiative  
Final Annual Meeting  
Tucson, AZ  
Oct. 18-20, 2006**





# WV Advancing Diabetes Self-Management Program

A partnership of rural health centers and churches in West Virginia working to promote innovative ways to help people experience the benefit of taking control of their diabetes.



# Project Goals

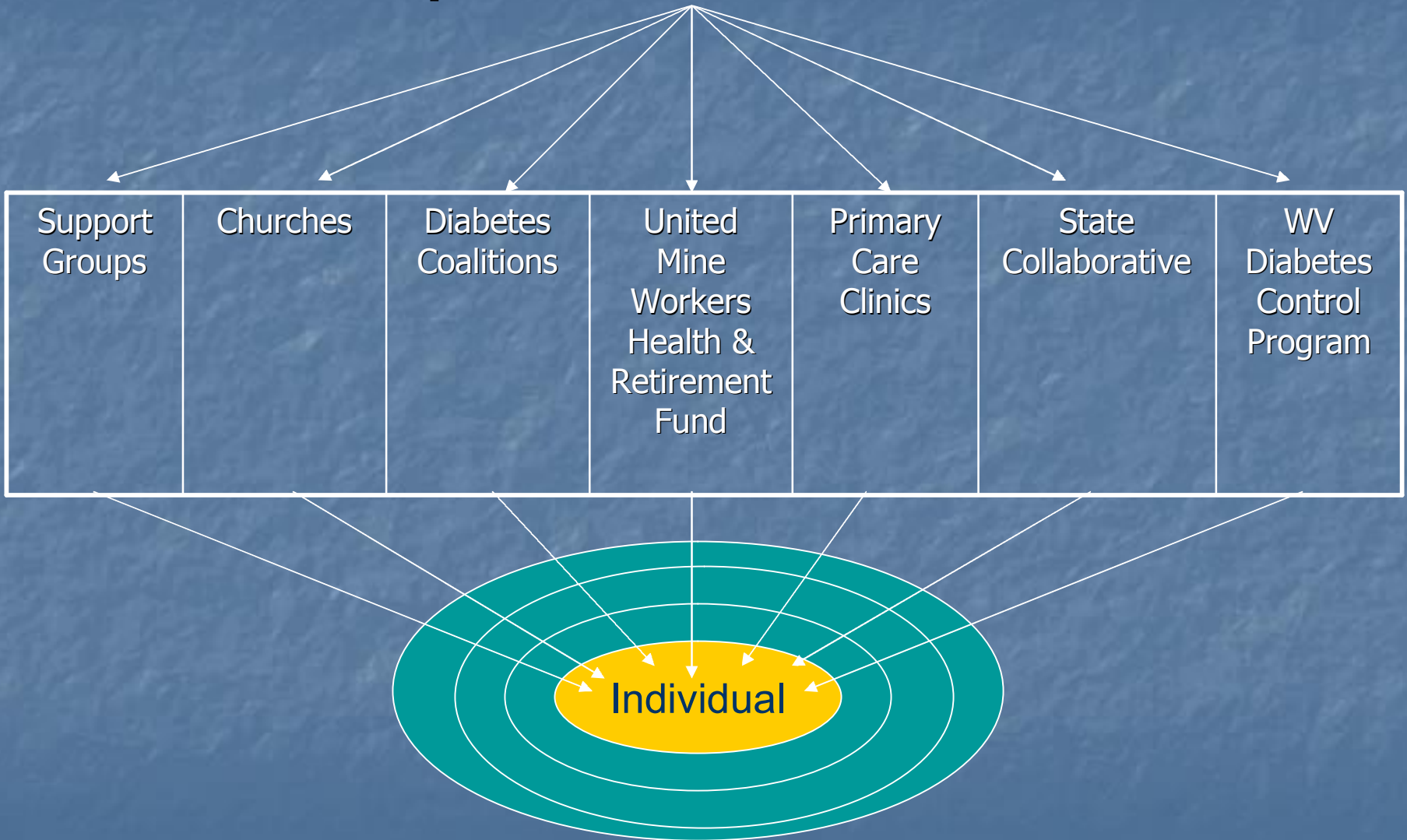
- 1) Disseminate self-management communication materials using social marketing strategies
- 2) Equip and support the partner agencies to lead ongoing *Help Yourself* self-management workshops
- 3) Integrate changes into health care systems that facilitate self-management education and support
- 4) Promote expansion of medical group visits through mentoring and consultation



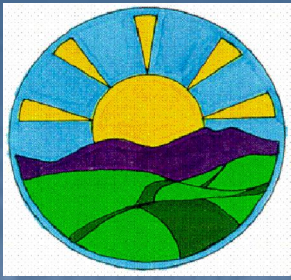
# Intervention Strategies

- “Help Yourself:” Chronic Disease Self Management Program
- Communication plan and behavior change materials
- Patient self-assessment tools
- Help Yourself toolkit and website  
*(in development)*
- Medical Group Visits
- Integration of self-management support

# Spread Partners



Whole Environment Approach



# Commitment to Self Management - Ongoing TA and Support

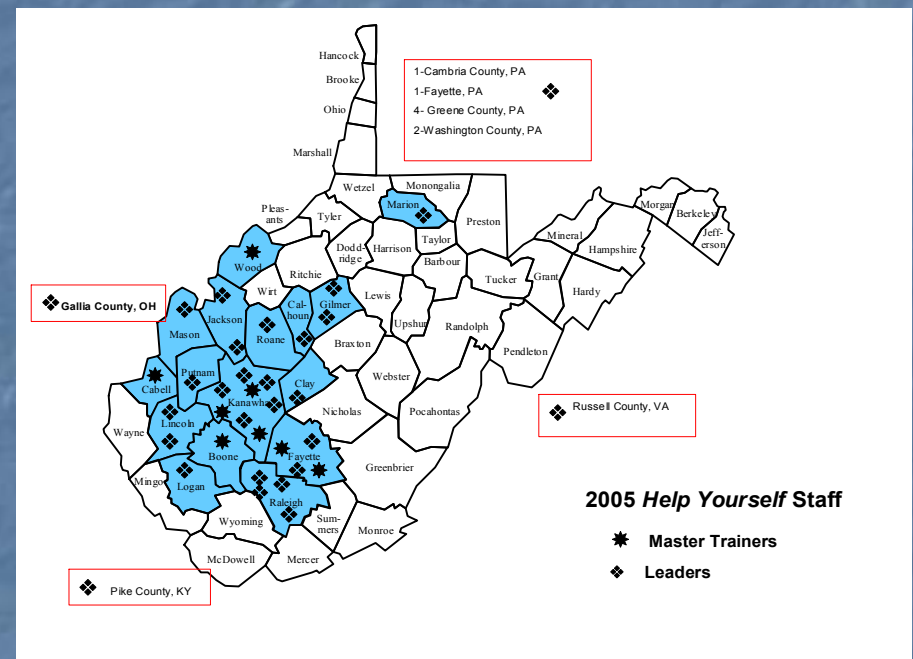
- Training and support for WV State Collaborative effort
- Assistance with data collection and evaluation
- Develop of new SM materials
- Toolkit development
- Help Yourself webpage
- Major focus of WV Diabetes Control Program

# Dissemination

## Regional Spread



## West Virginia Spread



Over 150 leaders trained in 12 states  
Over 100 leaders trained from WV



# Key Lessons Learned

- Social marketing approach: a strategic tool for successful integration of self management
- Overcoming barriers to self management requires system changes in primary care practice and community
- Medical group visits have a positive impact on self management and clinical outcomes
- Replication through leader training promotes sustainability

# The Importance of OFUS



- Facilitate communication and link to clinical providers
- Provide a range of methods for ongoing reinforcement
- Train community leaders and peers in key roles
- Groups promote personal connections
- Use common language to reinforce key messages
- Variety of interventions...something for everyone
- Take programs to the people where they are
- Everyone can benefit from and promote self management





Thank You!

